

PROFESSIONAL PROFILE

ADAM J. WICKER

Senior Vice President / Partner

Mr. Wicker has also located and negotiated office space for firms such as the BIC Corporation, GMAC Mortgage Corporation, Cendant dba Coldwell Banker, Citicorp, State Farm Insurance, Kitagawa & Ebert, P.C., Connecticut General Life Insurance, Phoenix Mutual Life Insurance, Pulte Homes, RJ Reynolds Tobacco Company, Teamsters Union, American Benefit Mortgage, Boise Cascade Office Products, Sir Speedy, Cogent Healthcare, Inc., Knitter & Associates, Chase Manhattan Mortgage, Marconi Medical Systems, Inc., TMP Worldwide, Guinness Bass Import Company, Heinz PPI, Vacation Resorts International, Yard House Restaurants, Adoption Network, Bimbo Bakeries as well as multiple locations for Farmers Insurance.

GENERAL INFORMATION

Mr. Wicker is a licensed California Real Estate Broker and a graduate of the University of Southern California's (USC) School of Business Administration. He is an active alumni member of the fraternity of Phi Gamma Delta as well as the USC Entrepreneurial Program.

Mr. Wicker specializes in the representation of landlords, developers, and regional as well as national corporate tenants within the South Orange County real estate market. Mr. Wicker develops and implements both long and short term strategies to achieve his client's objectives.

An in-depth understanding of the dynamics of the market complemented with a unique highly pro-active ability of maximizing client's goals has resulted in an unparalleled presence within the market.

CAREER SUMMARY

As a Commercial Real Estate Advisor for Grubb & Ellis and Lee & Associates, Mr. Wicker has represented the interests of multiple landlords, developers and tenants within South Orange County. Mr. Wicker currently represents many office projects within South Orange County, including, but not limited to: Pacifica Building, Irvine Spectrum – Kilroy Realty Corporation (110,000 SF), The Courtyard, Mission Viejo – D. Wong & Associates (85,000 SF), Arbours Office Campus, Rancho Santa Margarita – Saunders Property Management (145,000 SF), Pacific Corporate Park, Lake Forest – NNN Properties (168,000 SF), Water Garden Business Center, Laguna Hills – Terra Enterprises (65,000 SF), Irvine Spectrum Office Plaza, Irvine Spectrum – Banyan Realty Group (85,000 SF), Summit Office Plaza, Laguna Hills – Foremost Business Parks (105,000 SF), Fountain Plaza, Laguna Hills – Dolphin Partners (75,000 SF), Chrisanta Courtyard, Mission Viejo – RJ Realty Investors (45,000 SF), Plaza Laguna Hills, Laguna Hills – Fancy Publications (65,000 SF), 95 Argonaut, Aliso Viejo – D. Wong & Associates (75,000 SF) and Los Altos Plaza, Mission Viejo – Los Altos Development (65,000 SF). In addition, Mr. Wicker acts in an advisory role with multiple Landlords within South Orange County.

In the past twenty-four months, Mr. Wicker has completed over 167 lease and sale transactions totaling over 1,725,000 square feet valued in excess of \$334 million dollars.

EXPERIENCE

- 2004 to present - Senior Vice President/Partner, Lee & Associates
- 1995 to 2004 - Senior Vice President, Grubb & Ellis Company

ACHIEVEMENTS

- 2006 Top Office Broker for Orange County, Lee & Associates - Irvine
- 2005 Top Office Broker for Orange County, Lee & Associates - Irvine
- 2004 Top Office Broker for Orange County, Lee & Associates - Irvine
- 2003 Top Five Office Broker for Orange County, Grubb & Ellis Company
- 2002 Top Five Office Broker for Orange County, Grubb & Ellis Company
- 2001 Top Five Office Broker for Orange County, Grubb & Ellis Company

EDUCATION

- Bachelor of Science Degree/Business Administration and Management - University of Southern California
- Member of Entrepreneur Program - University of Southern California

PARTIAL LIST OF RECENTLY COMPLETED TRANSACTIONS

CLIENT	PROPERTY	SQUARE FOOTAGE	TRANSACTION VALUE	LEASE /SALE
WONG & ASSOCIATES	Argonaut & Las Ramblas, Aliso Viejo	125,000	\$27,400,000	S
MISSION CORPORATE PLAZA	27261 & 71 Las Ramblas, Mission Viejo	135,000	\$25,000,000	S
CENDANT CORPORATION	27261 Las Ramblas, Mission Viejo	115,000	\$23,310,000	L
MAMMOTH EQUITIES	24012 Calle De La Plata, Laguna Hills	75,000	\$16,875,000	S
FOREMOST SUMMIT OFFICE PLAZA	23272 & 82 Mill Creek Drive, Laguna Hills	55,000	\$11,250,000	S
FOUNTAIN PLAZA	23461 SouthPointe Drive, Laguna Hills	55,000	\$7,875,000	S
TRIPLE NET PROPERTIES	25371 Commercentre Drive, Lake Forest	37,000	\$7,350,000	S
KNOWLETON COMMUNITIES	25381 Commercentre Drive, Lake Forest	20,500	\$5,750,000	S
VACATION RESORTS INTERNATIONAL	23041 Avenida Carlota, Laguna Hills	30,000	\$5,425,000	L
CHRISANTA COURTYARD	24800 Chrisanta Drive, Mission Viejo	35,000	\$5,100,000	S
TRIPLE NET PROPERTIES	25391 Commercentre Drive, Lake Forest	26,000	\$4,900,000	S
TRINITY PROPERTY CONSULTANTS	23201 Lake Center Drive, Lake Forest	27,000	\$4,750,000	S
BALBOA CAPITAL	2010 Main Street, Irvine	25,000	\$4,750,000	L
TRIPLE NET PROPERTIES	25351 Commercentre Drive, Lake Forest	25,000	\$4,700,000	S
BURKE REAL ESTATE GROUP	1201 Puerta Del Sol, San Clemente	20,000	\$4,350,000	S
McKENZIE CORPORATION	10, Mauchly, Irvine	16,500	\$3,750,000	S
KASTLEPOINT MORTGAGE	23291 Mill Creek Drive, Laguna Hills	13,500	\$3,600,000	S
VACATION RESORTS INTERNATIONAL	23212 Mill Creek Drive, Laguna Hills	12,500	\$3,550,000	S
D & H INVESTMENTS	29829 Santa Margarita Pkwy, RSM	14,000	\$3,300,000	S
FARRAND FAMILY TRUST	24902 Moulton Parkway, Laguna Woods	10,000	\$3,350,000	S
IMPACT MARKETING	19781 Pauling, Foothill Ranch	18,000	\$3,200,000	S
SECURITY PACIFIC FINANCIAL	217 Technology, Irvine Spectrum	25,000	\$2,900,000	L
WARREN FAMILY TRUST	29881 Santa Margarita Parkway, RSM	15,000	\$2,850,000	S
VACATION RESORT INTERNATIONAL	23041 Avenida Carlota, Laguna Hills	20,000	\$2,565,000	L
COLONIAL INSURANCE	29811 Santa Margarita Parkway, RSM	13,000	\$2,450,000	S
MACTEC	2171 Campus, Irvine	15,000	\$2,050,000	L
SOLSTICE CAPITAL GROUP	17461 Derian Avenue, Irvine	25,000	\$1,875,000	L
JAMBOREE MANAGEMENT	22982 Mill Creek Drive, Laguna Hills	7,500	\$1,700,000	S
YARDHOUSE RESTARAUNTS	8001 Irvine Center Drive, Irvine	10,000	\$1,450,000	L
AQUADUCT	27081 Aliso Creek Road, Aliso Viejo	12,500	\$1,450,000	L
ADOPTION NETWORK LAW CENTER	23161 Lake Center Drive, Lake Forest	8,500	\$1,375,000	L
TARBELL REALTY	25910 Acero, Mission Viejo	10,000	\$1,350,000	L
LEWINTER & THELANDER	27405 Puerta Real, Mission Viejo	5,500	\$1,250,000	L
CHASE MANHATTAN MORTGAGE	28292 Cabot Road, Laguna Niguel	6,500	\$1,250,000	L
QUESTYS SOLUTIONS	25910 Acero, Mission Viejo	6,500	\$1,175,000	L
FARMERS INSURANCE	23161 Mill Creek Drive, Laguna Hills	6,500	\$1.150,000	L