

## PROFESSIONAL PROFILE

### **Matt P. Fryer**

*Vice President*

Office Advisory Group

*Mr. Fryer has assisted in real estate negotiations with both local and regional companies including*

*Applied Materials*

*Corporation, Bayer*

*Corporation, Wright*

*Engineers, Franklin Covey,*

*EnGenius Technologies,*

*Chint USA / Noark,*

*Corporation, Montecito*

*Properties, Cal – Am*

*Properties, Bernard*

*Brothers Construction,*

*Mackenzie Corporation,*

*Zilog, Inc., San – Ei Faucet,*

*Yardhouse, Inc., Orange*

*County Department of*

*Education, LeWinter &*

*Thelander CPA, Waterford*

*Foundation, Amir Amirfar*

*& Associates, Impact*

*Marketing Group, West*

*Coast Lending, Inc., Law*

*Offices of Kitagawa &*

*Ebert, Fieldconnect, Huron*

*Development, Salus*

*Healthcare, Bridgeport*

*Products, Milliman USA,*

*Winsten Law Group.*

### **General Information**

Mr. Fryer is a licensed California Real Estate Salesperson and a graduate of the University of California, Santa Barbara (UCSB).

### **Specialization**

Mr. Fryer specializes in the representation of both landlords and tenants on a local and regional level within the Greater Airport Area and South Orange County real estate markets. By having a knowledgeable perspective of the market and thoroughly understanding the client's needs, Mr. Fryer provides the client with the guidance needed to make well-informed decisions. Mr. Fryer's experience in the Orange County market combined with his strong work ethic has enabled him to be a respected professional in the industry. He is widely recognized as one of the top up-and-coming brokers in the Office Division.

### **Career Summary**

Upon graduation from the University of California Santa Barbara, Mr. Fryer joined the firm of Grubb & Ellis on an internship basis to gain a fundamental understanding of the commercial real estate business. Within months, Mr. Fryer was hired as an Associate Broker and immediately focused on the exclusive representation of landlords, and tenants within the Orange County market.

In April 2004, Mr. Fryer made a successful transition from Grubb & Ellis Company to Lee & Associates – Irvine. Mr. Fryer's active real estate team, combined with the resources of Lee & Associates, has been able to grow their market share while strengthening their focus on South Orange County's office market.

Mr. Fryer has successfully represented multiple landlords within the Orange County marketplace and is currently marketing several office projects within the South Orange County and Airport Area markets.

### **Experience**

- 2001 – 2002 Internship, Research Division, Grubb & Ellis Company
- 2002 – 2004 Associate Broker, Grubb & Ellis Company
- 2004 – 2006 Senior Associate Broker, Lee & Associates –Irvine
- 2006 – Present Vice President / Partner, Lee & Associates - Irvine

### **Education**

- Bachelor of Science Degree  
University of California Santa Barbara 1996 - 2000

### **Affiliations**

- Member of South Orange County Regional Chambers of Commerce (SOCC)
- University of California Santa Barbara Alumni Club